

# Lisa A. Williams

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## EDUCATION

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Ph.D. Social Psychology, Northeastern University, 2009  
M.A. Social Psychology, Northeastern University, 2006  
B.A. Psychology, Lewis & Clark College, 2004, *magna cum laude*

## POSITIONS

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Senior Lecturer University of New South Wales School of Psychology (July 2015-present)  
Visiting Researcher University of California, Davis California National Primate Research Centre  
(March-June 2016)  
Lecturer University of New South Wales School of Psychology (July 2009-June 2015)

## PEER-REVIEWED GRANT FUNDING

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Australian Research Council Linkage Project (2015-18) \$1,375,5312  
Cls: **Williams** & Masser, PI: Davison  
UNSW Faculty of Business Internal Linkage Scheme Grant (2017) \$15,000  
CI: Garg, AI: **Williams**  
Australian Research Council Discovery Project (2013-15) \$190,000  
CI: **Williams**, PI: DeSteno  
Australian Research Council Discovery Project (2013-15) \$223,568  
Cls: Pinkus, **Williams**, Fitness, & Ciarrochi, PI: Murray  
Australian Red Cross Blood Service Collaborative Research Project (2012-14) \$15,900  
CI: **Williams**  
UNSW Faculty of Science and Early Career Research Grants (2010-12) \$54,005  
CI: **Williams**

## PUBLICATIONS

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(\* - student author)

### *Journal articles*

- Williams, L. A., Masser, B., van Dongen, A., Thijsen, A., & Davison, T. (in press). The emotional psychology of blood donors: A time-course approach. *Vox Sanguinis/ISBT Science Series*.
- Williams, L. A., \*Schofield, T. P., & Whitford, T. J. (2017). Romantic red: Testing the characteristics of color-attraction effects in a novel paradigm. *Collabra: Psychology*, 3(1), 10.
- \*Crone, D., & Williams, L. A. (2017). Crowdsourcing participants for psychological research in Australia: A test of Microworkers. *Australian Journal of Psychology*, 69(1), 39-47.
- \*Barrett-Cheetham, E., Williams, L. A., & Bednall, T. (2016). A differentiated approach to the link between positive emotion and wellbeing. *Journal of Positive Psychology*, 11(6), 595-608.

- Williams, L. A., & Bliss-Moreau, E. (2016). Humans are ultrasocial and emotional. *Behavioral and Brain Sciences*, *39*, 39-40.
- \*Gooley, S. L., Zadro, L., Williams, L. A., \*Svetieva, E., & Gonsalkorale, K. (2015). Ostracizing for a reason: A novel source paradigm for examining the nature and consequences of motivated ostracism. *Journal of Social Psychology*, *155*(5), 410-431.
- Williams, L. A., & Bartlett, M. Y. (2015). Warm thanks: Gratitude expression facilitates social affiliation in new relationships via perceived warmth. *Emotion*, *15*(1), 1-5.
- Williams, L. A., Masser, B., & \*Sun, J. (2015). Revisiting the effect of anthropomorphizing a social campaign. *PLOS ONE*, *10*(9): e0138886.
- Masser, B., Smith, G., & Williams, L. A. (2014). Donor research in Australia: Challenges and promise. *Transfusion Medicine & Hemotherapy*, *41*, 296-301.
- Bliss-Moreau, E., & Williams, L. A. (2014). Tag, you're it: Affect tagging promotes goal formation and selection. *Behavioral and Brain Sciences*, *37*(2), 138-139.
- DeSteno, D., Bartlett, M. Y., Baumann, J., Williams, L. A., & Dickens, L. (2010). Gratitude as moral sentiment: Emotion-guided cooperation in economic exchange. *Emotion*, *2*, 289-293.
- Williams, L. A., & DeSteno, D. (2010). Pride in parsimony. *Emotion Review*, *2*, 180-181.
- Dasgupta, N., DeSteno, D., Williams, L. A., & Hunsinger, M. (2009). Fanning the flames of prejudice: The influence of specific incidental emotions on implicit prejudice. *Emotion*, *9*, 585-591.
- Williams, L. A., & DeSteno, D. (2009). Pride: Adaptive social emotion or seventh sin? *Psychological Science*, *20*, 284-288.
- Williams, L. A., & DeSteno, D. (2008). Pride and perseverance: The motivational function of pride. *Journal of Personality and Social Psychology*, *94*, 1007-1017.

### **Book chapters**

- Williams, L., A. (in press). Emotions of excellence: The communal and agentic functions of pride, moral elevation, and admiration. In H. Lench (Ed), *The functions of emotion*. Springer.
- Williams, L. A., & Davies, J. (2017). Beyond the self: Pride felt in relation to others. In J. A. Carter & E. C. Gordon (Eds.), *The moral psychology of pride* (pp. 43-68) (part of a series: *The moral psychology of emotions*). Rowman & Littlefield.
- Williams, L. A., & \*Barrett-Cheetham, E. (2015). Social psychological perspectives on compassion. In M. Brenner (Ed.), *Conversations on compassion*. Createspace Publishers.
- Williams, L. A., & DeSteno, D. (2014). Building bonds, attaining ambitions, and establishing esteem: How positive emotions serve intrapersonal needs. In J. Gruber & J. T. Moskowitz (Eds.), *Positive emotion: Integrating the light sides and dark sides* (pp. 206-224). New York: Oxford University Press.

### **MANUSCRIPTS UNDER REVIEW**

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- Greenaway, K. H., Kalokerinos, E. K., & Williams, L. A. Context is Everything (in Emotion Research). *Social and Personality Psychology Compass* (invited revision).
- Klein, R., Vianello, M., Hasselman, F., Nosek, B. .... Williams, L. A., .... Many Labs 2: Investigating Variation in Replicability Across Sample and Setting. (registered replication report).

## MANUSCRIPTS IN PREPARATION \_\_\_\_\_ (\* - student author)

Bliss-Moreau, E., Williams, L. A., & \*Santistevan, A. C. Revisiting the structure of emotion.

Garg, N., Williams, L. A., & Lerner, J. The Misery-Is-Not-Miserly Effect revisited: Replication in the face of hedonic consumption.

Williams, L. A., The psychological impact of digital signatures: A multi-study replication attempt.

Williams, L. A., & Godwin, A. The differential impact of authentic and hubristic pride expressions on social inclusion.

Williams, L. A., Godwin, A., & Harmon-Jones, C. Pride's social signal depends on context and group membership.

Williams, L. A., Masser, B., & \*Sun, J. The motivating effects of smiling blood drops.

Williams, L. A., & Pinkus, R. T. The Online Relationships Comparisons Scale (ORCS): Initial data.

Williams, L. A., \*Schertz, M., & Denson, T. F. Proud warriors: Correlates of group-level pride.

Williams, L. A., \*Sun, J., & Masser, B. Integrating Self-Determination Theory and the Theory of Planned Behavior to predict blood donation intention.

## PROFESSIONAL PRESENTATIONS \_\_\_\_\_

### **Invited Talks**

Nerd Nite Sydney (AUS)	June 2017
Australian Catholic University (Sydney, AUS)	Nov 2016
Science Teachers Association of New South Wales	Feb 2016
UNSW Celebrating Women in Science Leadership Symposium	Aug 2015
UNSW Australia (Business; Sydney, AUS)	May 2015
University of Sydney (Sydney, AUS)	Aug 2014
Northeastern University (Boston, US)	Dec 2013
Boston College (Boston, US)	Dec 2013
Holistic Practices Beyond Borders (Sydney, AUS)	Oct 2013
University of Western Sydney (Sydney, AUS)	Sep 2013
University of Otago (Dunedin, NZ)	Aug 2013
University of Sydney (Sydney, AUS)	Sep 2009

### **Invited Workshops**

Lorenz Center Workshop: *Comparative Affective Science: The Intersection of Biology and Psychology* (July 2017) Invited contributor and moderator.

### **Conference Talks**

(\* - student author)

van Dongen, A., Masser, B., & Williams, L. A. (Aug 2017). *Positive, but not negative, emotions prior to donation predict first-time whole blood donor return*. European Health Psychology Society Annual Conference, Padova, Italy.

Masser, B., Williams, L. A., & van Dongen, A., (July 2017). *Diverse emotions in different stages of the donation process predict return of novice blood donors*. Australasian Society of Behavioural Health and Medicine/Australian Psychological Society College of Health Psychologists Annual Conference, Gold Coast, Australia.

van Dongen, A., Masser, B., & Williams, L. A. (June 2017). *The emotional psychology of blood donors: Understanding and using the affective key to donor return*. International Society of Blood Transfusion Regional Congress, Copenhagen, Denmark. (invited presentation)

\*Davies, J., & Williams, L. A. (April 2017). *"I'm proud of you": Empirical support for three functions of vicarious pride*. Society for Affective Science Annual Conference, Positive Emotion Pre-conference, Boston, US.

Williams, L. A. (April 2017). *Pride cues social inclusion (at least when authentic)*. Society for Affective Science Annual Conference, Boston, US.

Thijsen, A., van Dongen, A., Davison, T., Masser, B., & Williams, L. A. (April 2017). *Emotions and blood donation: which and when matter for donor return*. Society of Australasian Social Psychologists Annual Conference, Melbourne, Australia.

Gemelli, C. N., Thijsen, A., & Williams, L. A. (Mar 2016). *Motivations of blood donors: the impact of self-determined motives on donor return*. Society of Australasian Social Psychologists Annual Conference, Brisbane, Australia.

Thijsen, A., Gemelli, C. N., & Williams, L. A. (Mar 2016). *Predicting blood donor return using identity and theory of planned behavior*. Society of Australasian Social Psychologists Annual Conference, Brisbane, Australia.

Williams, L. A., & Bartlett, M. Y. (Mar 2016). *Thank you to third parties: Affiliative outcomes of expressing gratitude*. Society for Affective Science Annual Conference, Positive Emotion Pre-conference, Chicago, US.

Gemelli, C. N., Waller, D., & Williams, L. A. (April 2015). *Motivation and emotion in recent blood donors: Implications for donor retention*. Society of Australasian Social Psychologists Annual Conference, Newcastle, Australia.

Pinkus, R. T., Williams, L. A., Fitness, J., Ciarrochi, J., & Murray, S. (April 2015). *Keeping up with – and within – the Joneses: Social comparisons with other couples and within a relationship*. Society of Australasian Social Psychologists Annual Conference, Newcastle, Australia.

Williams, L. A., & Harmon-Jones, C. (Feb 2015). *Pride after the fall: Group membership moderates perceptions of pride expressers*. Society for Personality and Social Psychology Annual Meeting, Long Beach, US. (Invited member of organized symposium)

Williams, L. A. (July 2014). *Consequences of Social Comparisons within Couples: Competition or Concession?* International Association for Relationship Research Conference, Melbourne, Australia.

Williams, L. A., & Bliss-Moreau, E. (April 2014). *Social interaction valence, intimacy, and type: How is the need to belong satisfied?* Society for Affective Science Annual Conference (inaugural), Positive Emotion Pre-conference, Bethesda, US.

Williams, L. A., & Waller, D. (April 2014). *Proud to be a donor: pride uniquely predicts re-donation intention and behaviour*. Society of Australasian Social Psychologists Annual Conference, Canberra, Australia.

Harmon-Jones, C. & Williams, L. A. (April 2014). *The effect of pride expressions on perceived competence of ingroup and outgroup members*. Society of Australasian Social Psychologists Annual Conference, Canberra, Australia. (Invited member of organized symposium)

Pinkus, R. P., Williams, L. A., Zadro, L., & \*Godwin, A. (April 2014). *Social attitudes moderate perceptions of unconventional romantic relationships*. Society of Australasian Social Psychologists Annual Conference, Canberra, Australia.

Williams, L. A., & Pinkus, R. T. (Nov 2013). *Relationship Satisfaction and Pride in One's Relationship Moderate Changes in Relationship-Relevant Feelings Following Social Comparisons*. Australian Psychological Society's Psychology of Relationships Interest Group Conference, Sydney, Australia.

Pinkus, R. T., Williams, L. A., Zadro, L., & \*Godwin, A. (Nov 2013). *Judgements of same-sex, interracial, and age-discrepant couples' relationships*. Australian Psychological Society's Psychology of Relationships Interest Group Annual Conference, Sydney, Australia.

Williams, L. A., & Pinkus, R. T. (April 2013). *When upward comparisons aren't so bad: identifying moderators of comparison responses in close relationships*. Society of Australasian Social Psychologists Annual Conference, Cairns, Australia.

Williams, L. A. (Sept 2012). *Positive social outcomes of positive social emotions: Emerging insights*. Brisbane Symposium on Self and Identity, Brisbane, QLD. (Invited presenter)

Williams, L. A. (April 2012). *Pride can make you a sinner or a saint: The influence of pride on intrapersonal, interpersonal, and intergroup processes*. Society of Australasian Social Psychologists Annual Conference, Adelaide, Australia. (Invited member of organized symposium)

Pinkus, R. T., Williams, L. A., & \*Wahnon, T. (April 2012). *Empathy, shared fate, and contrast in response to induced social comparisons between romantic partners*. Society of Australasian Social Psychologists Annual Conference, Adelaide, Australia.

Williams, L. A., & \*Do, M. H. (April 2011). *More than polite: Expressions of gratitude facilitate communal behaviors*. Society of Australasian Social Psychologists Annual Conference, Manly, Australia.

Pinkus, R. T., \*Yuide, J. M., Williams, L. A., & Denson, T. D. (April 2011). *Physiological responses to social comparisons are mediated by emotional reactions*. Society of Australasian Social Psychologists Annual Conference, Manly, Australia.

DeSteno, D., & Williams, L. A. (Oct 2007). *Emotion guided goal perseverance: The motivational role of pride*. Society for Experimental Social Psychology Annual Meeting, Chicago, US.

Williams, L. A. (Aug 2006). *Pride as a positive motivator*. International Society for Research on Emotion Annual Meeting, Atlanta, US.

### **Conference Posters**

(\* - student author)

\*Iannuzzelli, R., Gonsalkorale, K., Williams, L. A., & Zadro, L. (Jan 2017). *From all sides: Comparing the experiences of being a real-life target, source, and observer of ostracism*. Society for Personality and Social Psychology Annual Convention, San Antonio, US.

Masser, B., Williams, L. A., & \*Sun, J. (July 2016). *If you want to motivate them to donate, should you stick a face on it?* European Conference on Donor Health and Management, Cambridge, UK.

\*Barrett-Cheetham, L., & Williams, L. A. (April 2015). *A differentiated approach to the link between positive emotion and wellbeing*. Society for Affective Science Annual Conference, San Francisco, US.

\*Santistevan, A., Williams, L. A., & Bliss-Moreau, E. (April 2015). *Is there a social dimension of emotion? Using novel methodological approaches to revisit the structure of affect*. Society for Affective Science Annual Conference, San Francisco, US.

Williams, L. A., & Bartlett, M. Y. (April 2015). *Beyond polite: Saying thank you builds new relationships*. Society for Affective Science Annual Conference, San Francisco, US.

Williams, L. A., & Bliss-Moreau, E. (April 2015). *Anthropomorphism predicts variation in nonhuman entities' capacity to be targets of emotion*. Society for Affective Science Annual Conference, San Francisco, US.

Williams, L. A., & Bliss-Moreau, E. (April 2014). *Are 'social emotions' really social?* Society for Affective Science Annual Conference (inaugural), Bethesda, US.

\*Bradshaw, K., \*Barberio, B., Bartlett, M. Y., \*Ferguson, E., & Williams, L. A. (Aug 2013). *Gratitude expressions and social affiliation: More than polite*. American Psychological Association Annual Convention, Honolulu, US.

Williams, L. A., & Denson, T. F. (Feb 2012). *Proud warriors: Group-level pride augments intergroup aggression*. Society for Personality and Social Psychology Annual Convention, Emotion Preconference, San Diego, US.

Williams, L. A., & DeSteno, D. (Feb 2009). *Motivating liked leaders: The impact of pride on group dynamics*. Society for Personality and Social Psychology Annual Convention, Tampa, US.

Williams, L. A., DeSteno, D., Dasgupta, N., & Hunsinger, M. (Feb 2008). *Biasing bias: Implicit prejudice and discrete emotions*. Society for Personality and Social Psychology Annual Convention, Albuquerque, US.

Williams, L. A., & DeSteno, D. (Jan 2007). *Providing motivation to persevere: Pride in action*. Society for Personality and Social Psychology Annual Convention, Memphis, US.

Williams, L. A., & DeSteno, D. (May 2006). *Pride and perseverance: Behavioral outcomes of pride*. Association for Psychological Science Annual Convention, New York, US.

## SERVICE AND ACTIVITIES

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### **University of New South Wales**

Member, UNSW Faculty of Science Equity, Diversity, and Inclusion Working Group (2016-2019)  
Member, Subgroup Leader, UNSW Science in Australia Gender Equity (SAGE)/Athena Swan Self Assessment Team (2015-2018)  
Member, UNSW Staff Equity Program, School of Psychology Committee (2015-2017)  
UNSW School of Psychology Student Ethics Officer (2015-2017)  
UNSW School of Psychology 1st-Year Research Participation Pool/Sona Coordinator (2011-2017)  
Academic Staff Representative (Psychology), UNSW Open/Info Day (2009-2011, 2013-2017)  
Invited Panelist, Sydney Postgraduate Psychology Conference Careers Panel (November 2017)  
Invited Panelist, UNSW School of Psychology Careers and Family Panel (August 2017)  
Member, UNSW ORCID Integration Advisory Group (2015-2016)  
Member, UNSW Women in Research Network Steering Committee (2013-2015; chair 2014)  
Invited Panelist, UNSW Conduct and Integrity Practitioners' Forum (October 2015)  
Invited Presenter, UNSW Researcher Development Unit Workshop Series (2013-2015)  
Coordinator, UNSW School of Psychology 3rd-Year Undergraduate Coursework (2012-2015)  
Elected Academic Member, UNSW Faculty of Science Standing Committee (2012-2014)  
Invited Presenter, Early Career Research @ UNSW Program (2011-2012)

### **Associate Editorship**

*Emotion* (2015-2018)

### **Editorial Board Membership**

*Journal of Personality and Social Psychology* (2010-2014)

*Emotion* (2011-2014)

### **Ad Hoc Journal Reviewing**

*American Journal of Psychology*

*Australian Journal of Psychology*

*Basic and Applied Social Psychology*

*British Journal of Social Psychology*

*Cognition & Emotion*

*Emotion Review*

*European Journal of Developmental Psychology*

*Evolution and Human Behavior*

*Group Processes and Intergroup Relations*

*International Journal of Organizational Analysis*

*International Perspectives in Psychology:*

*Research, Practice, Consultation*

*Journal of Experimental Child Psychology*

*Journal of Experimental Psychology: Applied*

*Journal of Experimental Social Psychology*

*Motivation and Emotion*

*Nature Human Behaviour*

*Neuroscience*

*Personality and Social Psychology Bulletin*

*Personality and Social Psychology Review*

*PLOSOne*

*Psychological Science*

*Self and Identity*

*Social Psychology*

*The Spanish Journal of Psychology*

### **Reviewing for Granting Agencies**

*Australian Research Council*

*United States National Science Foundation*

*Social Sciences and Humanities Research Council of Canada*

### **External Thesis Examination**

Macquarie University, School of Psychology, MRes (2016)

University of Otago, Department of Psychology, MSc (2013), PhD (2017)

University of Queensland, School of Psychology, DCP (2017)

University of South Australia, School of Psychology, Social Work and Social Policy, MA (2015)

University of Tasmania, School of Psychology, PhD (2013)

### **Media Outreach (selected sources)**

#### **News outlets**

*BBC*

*Courier Mail (Australia)*

*Emotion News*

*Huffington Post (Australia)*

*News.com.au*

*New York Magazine (online)*

*New York Times*

*NineMSN (Australia)*

*SBS - The Feed*

*Scientific American*

*Sydney Morning Herald*

*The Conversation\** (13 articles since 2014)

*Soundminds* (podcast)

*The Minefield* (podcast)

#### **Magazines**

*Good Health (Australia)*

*Marie Claire (Australia)*

*Prevention (Australia)*

*Chloe (Australia)*

*Elle (Australia)*

*Men's Health (Australia)*

#### **Radio**

*2Ser Radio*

*6PR Radio*

*ABC Radio (Australia)*

*Monocle Radio*

*Open House Radio*

*Radio Health Journal*

*SBS Radio*

\* Williams, L. A. (2015). The problem with merit-based appointments? They're not free from gender bias either. Article selected for republishing in J. Watson (Ed.), *Politics, Policy, and the chance of change: The Conversation 2015 Yearbook*. Melbourne University Publishing.

### **Other Service to the Field**

Member, *Society for Affective Science* Digital Outreach/Social Media Organising Committee, 2016-2019 (co-chair 2017-2018)  
Member, *Society for Affective Science* Positive Emotions Preconference Organising Committee, 2017-2020 (chair/lead organiser 2018-2019)  
Judge, *Society for Affective Science* Flashtalk Award, 2016  
Judge, *Society for Personality and Social Psychology* Emotion Preconference Poster Award, 2015  
Submission Reviewer, 2014 *International Association for Relationships* Research Conference  
Chair, *Society for Australasian Social Psychology* Outstanding Postgraduate Research Award Committee, 2012-2014  
Judge, Sydney Postgraduate Psychology Conference Award, 2013-2014

## **PROFESSIONAL AFFILIATIONS**

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*Association for Psychological Science*  
*Social Psychology Network*  
*Society for Affective Science*  
*Society for Personality and Social Psychology*  
*Society of Australasian Social Psychologists*  
*Society of Experimental Social Psychologists* (elected 2017)

## **PROFESSIONAL DEVELOPMENT**

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UNSW Academic Women in Leadership Program (2012)  
UNSW Women in Research Network (member since December 2011)  
Early Career Research @ UNSW Program (February – November 2010)  
UNSW Foundations of Learning and Teaching Program (November, 2009)

## **RESEARCH SUPERVISION**

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### ***PhD and Masters – Primary Supervision***

Elizabeth Barrett-Cheetham (PhD, commenced 2012)  
Loletta Chan (Masters in Organisational Psychology, 2014)  
Natalie Chiang (Masters in Forensic Psychology, 2011)  
Joel Davies (PhD, commenced 2014)  
Johnson Hii (Masters in Organisational Psychology, 2015)  
Jessica Jackson (Masters in Organisational Psychology, 2014)  
Andrew Wowk (PhD, commenced 2015)

### ***PhD and Masters – Co-Supervision***

Adem Aydogan (PhD, University of Sydney, 2014)  
Giorgia Caramma (Master of Psychology, University of Padua, 2015)  
Rose Iannuzzelli (PhD, University of Sydney, commenced 2013)

### ***Honours***

Shaun Adarkar (2010)	Phoebe Goodwin (2017)
Crystal Chan (2013)	Georgia Holmes (2017)
Cindy Chapman (2010)	Tiffany Khoo (2013)
Cheryl Chow (2012)	Kara Kim (2011)
Luke Cox (2014)	Vivien Lu (2015)
Mark Do (2010)	Sophie Lynn-Evans (2012)
Leo Gautherie (2011)	Taylor Moore (2015)

Mona Omais (2015)  
Smruthi Shivathaya (2011)  
Carina Sinbandhit (2014)

Kallie Tzelios (2017)  
Tali Wahnnon (2010)  
James Wu (2010)

***Summer Research Scholars, International Practicum Exchange, and Psychology Research Interns***

Giorgia Caramma (IPE, 2014)  
Aileen Chen (PRI, S2, 2016)  
Chloe Conroy (PRI, S2, 2015)  
Damien Crone (SRS, 2012)  
Sarah Fox (SRS, 2011)  
Alex Godwin (SRS, 2012)  
Julia Karl (IPE, 2011)  
James Lian (SRS, 2017)  
Garston Liang (PRI, S1, 2015)

Sophia Liang (SRS, 2017)  
Vivien Lu (PRI, S2, 2014)  
Mona Omais (PRI, S2, 2014)  
Carina Sinbandhit (SRS, 2013)  
Jesse Tse (SRS, 2016)  
Jessie Sun (SRS, 2014)  
Sue Walker (PRI, S2, 2015)  
Jessica Wang (PRI, S2, 2017)

**TEACHING**

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*PSYC3121 Social Psychology* (2009-2017; Course Coordinator 2010-2017)  
*PSYC1001 Introduction to Psychology* (2011-2015, 2017)  
*PSYC4053 Honors Seminar* (2010-2012, 2014-2017)  
*PSYC2101 Assessment, Personality and Psychopathology* (2009, 2010, 2012-2017)  
*PSYC9007 Sex, Love, and Attraction* (2012)